

The RS Global Execution Methodology™

Introduction

It is common for custom software development companies to use a variety of methodologies and processes in the work they do with their clients. Many of these methodologies and processes are standardized and generalized for use across a variety of industries.

RS Software has focused exclusively on the payments industry since its inception. No other custom software provider delivers more industry-specific knowledge and experience to clients competing for market share in the payments space.

The RS Global Execution Methodology™ (RS GEM™) was designed for and is based on the unique dynamics of the payments industry. It is a proprietary methodology built on a foundation that applies knowledge management, project delivery and a comprehensive assessment of the customer's business to reduce risk and improve time to market.

The RS School of Payments™

The RS School of Payments™ maximizes productivity and minimizes learning curves through a knowledge management system that focuses on the business functions, technologies and strategies specific to the payments industry. Our employees participate in core and advanced classes, created by our industry veterans and subject matter experts, to gain the educational foundation required for them to deliver maximum value to our clients throughout the project lifecycle.

The RS School of Payments™ curriculum includes classes in acquiring, issuing, payment networks, emerging technologies, message structures, compliance & regulatory changes, business analytics, prepaid cards and EMV. The courses addressing these areas are organized in three levels - Domain Core Basic, Domain Core Advanced and Domain Electives - and are offered in the classroom and online, providing access to participants worldwide.

The RS Project Delivery Framework™

The RS Project Delivery Framework™ is a proven, process-oriented structure used for clients around the world, no matter how big or small the project. Our project managers are certified by the Project Management Institute and have the experience required to enable clients to meet their performance objectives. Our focus on and work in the industry helps us understand how best to achieve what the client needs in the amount of time required within the budget set.

Our experience also has taught us that each client's project will be unique. Business conditions, budgets, timelines and objectives will require us to adapt and improvise in order to achieve the overall goal of the project. Our senior management oversees each project to ensure our processes and methodologies are applied flexibly, effectively and efficiently to the specific needs of the customer.

The RS Customer View™

The RS Customer View™ provides us with a comprehensive understanding of each client's business including their target market, scale of operation, management goals, growth objectives and corporate values. Using this information with our global sourcing model and knowledge transfer disciplines ensures that RS Software's cross-culture experience produces maximum value for the customer from start to finish. Internally, we promote a philosophy of "Thinking of Yourself as the Customer" to serve as a foundation for this facet of the RS GEM™.

For our business to be successful, we must maintain long-term relationships with our customers. To nurture relationships over the long term, we have to understand the client's point of view. Combining two decades of knowledge on payments with a complete assessment of the client's business as well as project needs allows RS Software to provide solutions to complex challenges on budget and on time.

Why RS Software?

Financial institutions, payment network providers, payment processors and software companies providing products to the payment industry need a development partner who understands the complexities of their industry.

RS Software is the leading custom software development house for the payments industry. With more than 20 years in the payments industry, we have participated in and helped create the products and services that have transformed this marketplace.

Our proven RS GEM™, comprehensive set of services and continuing innovation are focused specifically on the needs of the space we have served exclusively since we opened our doors in 1991. No other provider in our space can deliver more industry knowledge and experience.